

Internal Sales Specialist

Brabrand, Denmark

*Are you passionate about contributing to a dynamic sales team in an exciting company?
Can you efficiently organize data for order processing and sales projects to ensure smooth operations?
Do you enjoy providing support to colleagues and enhancing the customer experience? If so, read on!*

The position

DAFA A/S is seeking an enthusiastic Internal Sales Support professional to join our vibrant sales team. Our team comprises 7-8 skilled sales professionals working collaboratively to achieve success. With colleagues in Denmark, Germany, Sweden, and Norway, your proficiency in Danish and English will be crucial. The role offers a balance of defined tasks and opportunities to contribute to various team projects.

Reporting to the Nordic Sales Director, your responsibilities will include:

- Efficient order handling for sales orders.
- Providing backup and support to the entire sales team.
- Coordinating with the organization for ongoing support.
- Managing data and optimizing processes, including maintaining master data in the Microsoft Dynamics AX system.
- Assisting with price calculations, analyses, needs assessments, and development projects.
- Handling ad hoc tasks related to the sales department.

You will receive comprehensive training from your colleagues, and your primary customer contact will be by email, supplemented by occasional phone interactions.

Professional qualifications

Your educational background is flexible; you may have a basic sales education, an advanced degree, or diverse experience. Crucially, you see yourself as an active contributor to a sales team, managing daily order processing and administrative tasks with precision. You possess a strong understanding of numbers and systems, with solid IT skills, including proficiency in MS Office. Experience with the ERP system Dynamics AX is a plus.

Personal qualifications

As a results-oriented and independent individual, you work with structure and take responsibility for tasks and processes. Proactive and capable of identifying and initiating areas of focus, you maintain an overview while focusing on both structure and details. Collaboration is key, and you can work independently and cross-organizationally. Your positive energy and good mood contribute to a healthy team dynamic.

What we offer

DAFA provides an exciting and challenging environment with skilled, motivated colleagues. We offer competitive compensation, orderly conditions, a pension plan, and flexible working hours.

Apply [here](#)  The recruitment is handled by Peak Rekruttering.



Who we are

Making small invisible changes with a big impact...

At DAFA, we seal, we absorb, and we protect.

With a passion for foam and rubber, we are specialized in making small invisible changes with a big impact. We seal cold air from hot air – and absorb sound to create silence. We dampen vibrations, and we protect objects against shocks and damage. And while our products may seem unnoticeable, they are always irreplaceable.

It all started in 1939 in Denmark.

What began as an entrepreneurial family business producing sealing strips of bronze has today expanded into an international operation – manufacturing the unimaginable across three continents. We cut, we print, and we innovate new solutions. From small nose pads for face masks to protecting large wind turbine blades during transportation, we combine cutting-edge production equipment with great engineering skills and know-how to develop solutions geared to the demands of the future.

But it all begins with our people.

Engineers, operators, or quality controllers. At DAFA, everyone is a master of their craft, united into a culture like a family. Our ambitions are global, but our values are practical and local.

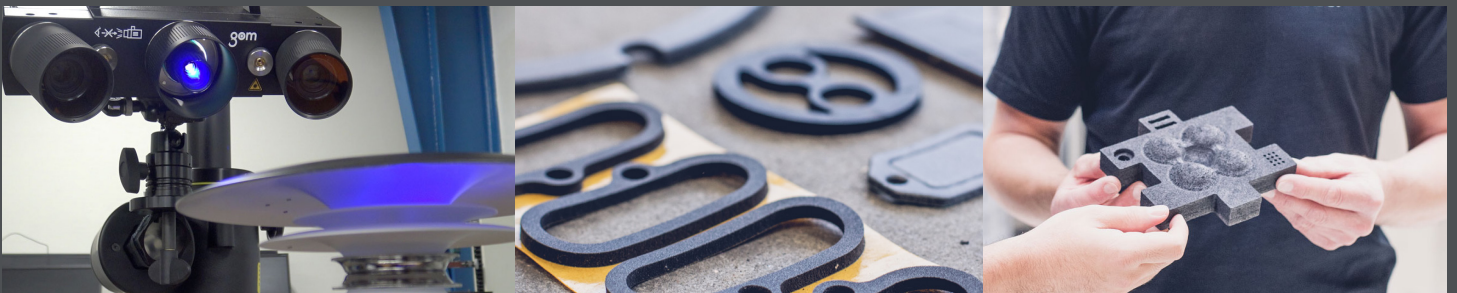
World-class solutions driven by our passion for innovation and sustainability.

Like our products, being visible to the world is not the most important for us. We simply care about being good at what we do and the difference we can make. We go to work every day to earn the trust of each other and our customers – together shaping the future of manufacturing by pushing the industry standards for quality and more sustainability.

We want our 'invisible' products to bring a noticeable impact and make DAFA the best in the world at what we do. Seal, absorb, and protect. One innovative solution at a time.

For more information about DAFA, visit us on [LinkedIn](#) or dafa-group.com

Watch a short movie about DAFA [here](#)



dafa-group.com

Denmark · Sweden · Germany · China · US · Norway · Poland · Italy